

LeLacheur Park
Home of the Lowell Spinners
Outdoors on the Ball Field

August 23\*, 2016 - (10:00am to 1:00pm) 450 Aiken Street, Lowell, MA 01854

Free Participant Parking

Job Seekers enter using the LeLacheur Park Main Entrance

**Venue Information:** www.lowellspinners.com **Directions Information:** www.google.com/maps

\* Rain Date - Friday - August 26th, 2016 - (10:00am to 1:00pm)

Rain announcement will be posted on: www.lowellspinners.com, www.cclowell.org, www.valleyworks.cc

## **Job Fair Prep Suggestions:**

- Event is Outside
- Attire Business Casual
- Attend the workshop on How to Work a Job Fair, schedule posted on www.valleyworks.cc
- First Impressions Matter
- Prepare for Interview
- Practice your 30 second introduction
- Interview and Dress for Success Tips go to www.valleyworks.cc, click on Interview Tips.
- Resume Bring multiple copies
- Not Required membership
- Not Required pre-registration
- Career Center Members Bring your membership card
- Concession stand will be open for water and soda

## How To Talk to a Recruiter & Follow Up

- 1. Walk up to the employer's table or booth.
  - Make eye contact with the recruiter, smile, and say hello.
- 2. Offer your handshake and introduce yourself.
- 3. Ask about the career opportunities for your occupation at that company.
- 4. Deliver your Thirty Second Elevator Pitch Introduction.
- Answer the recruiter's questions and ask a few follow up questions.
- 6. Tell the recruiter that you would like to apply for that job or position.
- 7. Offer the recruiter a copy of your resume.
- 8. Ask how you can schedule a job interview.
- 9. Ask for the recruiter's business card.
- 10. Thank the recruiter, smile, and offer your handshake.
- Send a Follow-up thank you note within two business days.
- 12. Address employer's issues and concerns. Be open to opportunities.
- 13. Act on the next steps with speed and appropriateness .
- 14. Update and follow up with your references.

## **Still have Concerns?**

Meet with the Professional Career Center Staff at either the Career Center of Lowell or ValleyWorks Career Center.